



Q-commerce Partners

Your store. More customers. Delivery handled.

A new sales channel for your pet store,
with delivery through Barkiva.

Pet retail partnerships



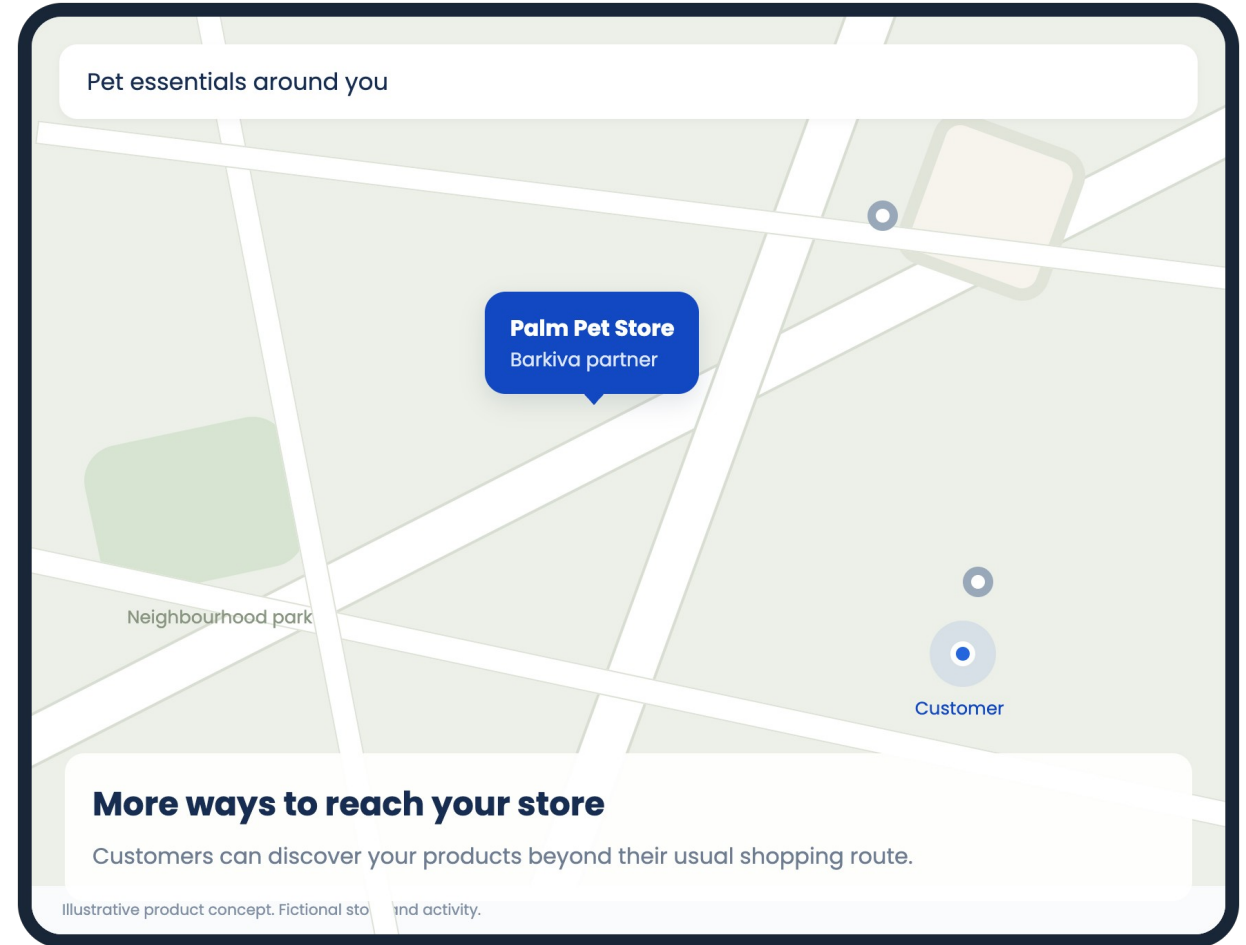
Beyond your usual catchment

New ways to discover your store

Reach pet owners who may not pass your shop on their everyday route.

Products within delivery reach

Barkiva connects nearby demand with your available stock.



Illustrative product concept

More orders from the store you already run

Your store contributes

- Available stock and product knowledge
- A team that picks and packs orders
- Agreed prices with room for your margin

Barkiva contributes

- Customer discovery and order flow
- The partner app and delivery operation
- Promotion within the pet community

The goal: worthwhile additional business for both teams.

No separate storefront or courier team needed for these orders.

The order journey

01

Receive & decide

The app receives the order.
Your team accepts or declines.

02

Pick the products

Check the items and quantities.
Prepare for the agreed pickup.

03

Pack & print

Use bags supplied by Barkiva.
Attach the printed order slip.

04

Scheduled collection

Our courier collects the orders
ready for that pickup window.

05

Customer delivery

Barkiva handles delivery
to the customer.

06

Settlement & insight

Receive the agreed payout.
Review orders and performance.

One app. Your team in control.

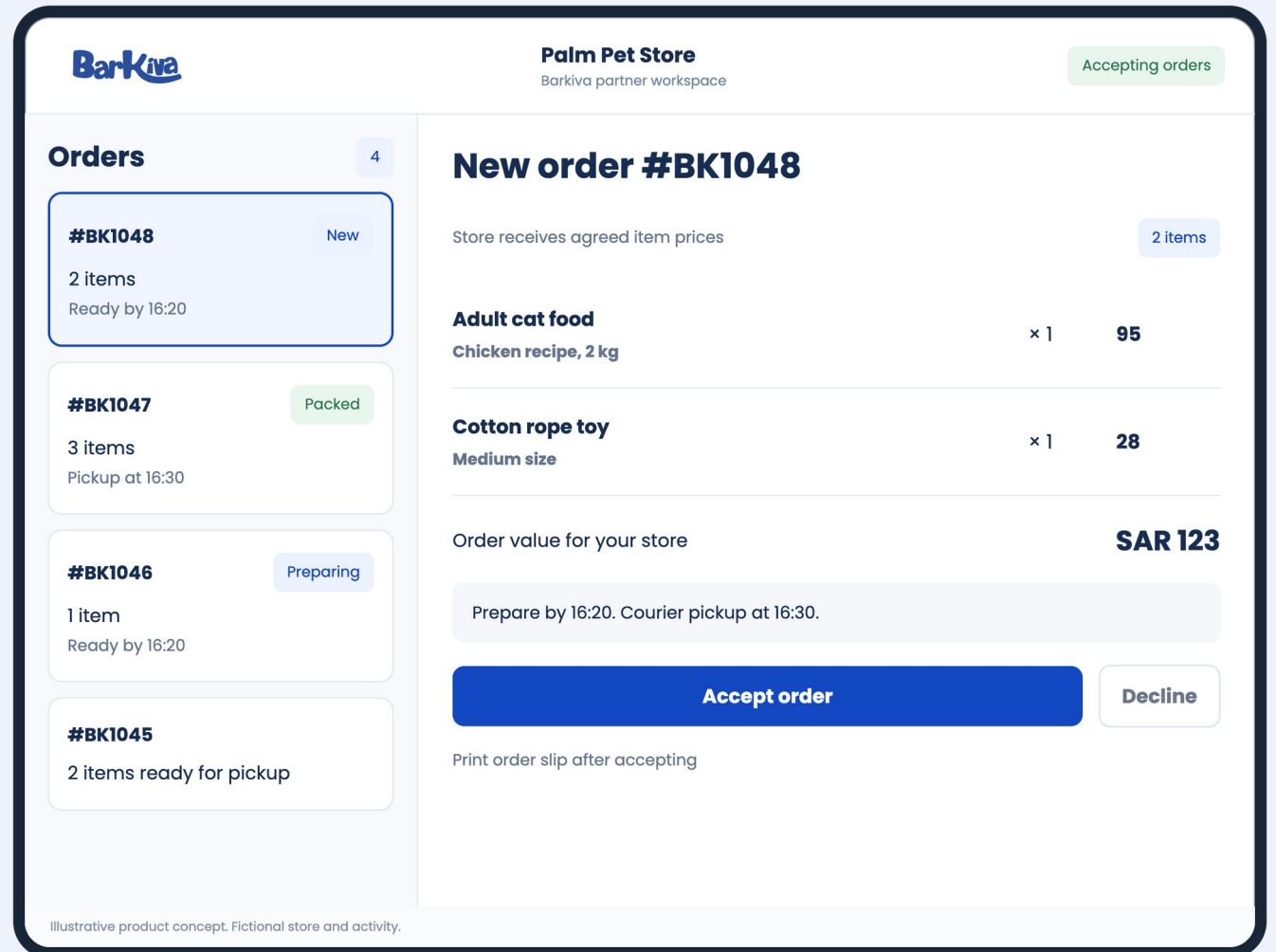
A terminal for your store

Use the POS terminal we provide, or your compatible device with our app.

Clear order decisions

See products and preparation time. Accept or decline each order.

Proposed controls: stock availability, opening hours and an order pause.





Ready for easy handover

Barkiva supplies the bags

Your team packs the products and attaches the order slip printed through our app.

Every order stays identifiable

Keep each order together with its own order ID.

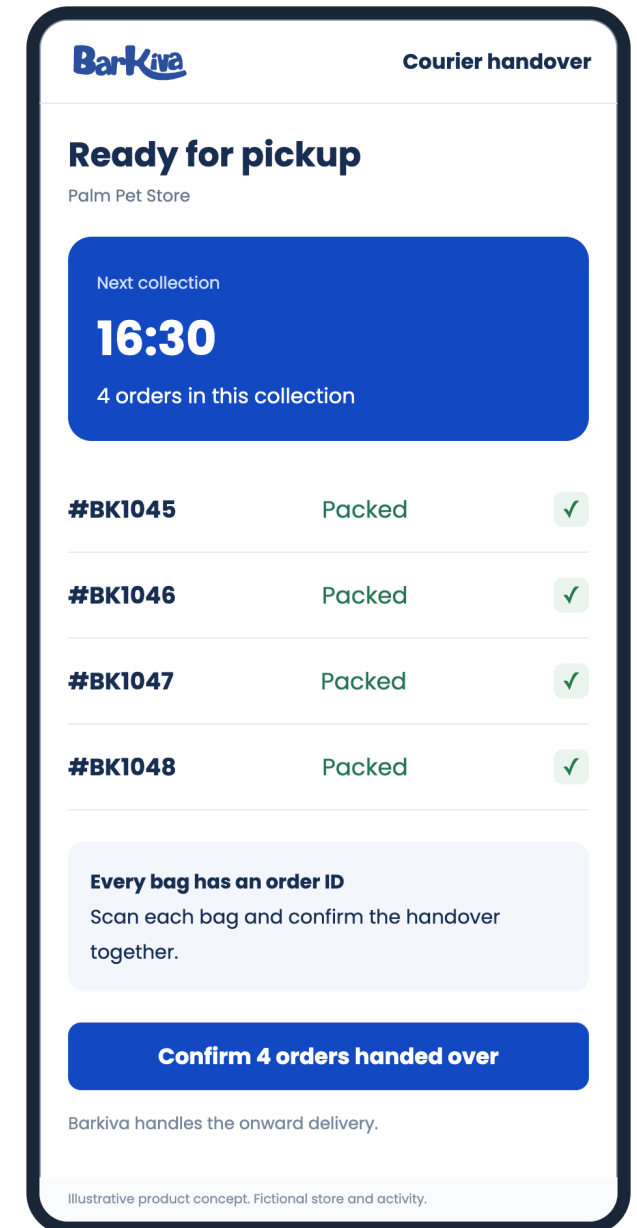
Delivery handled by Barkiva

One scheduled collection

Our courier arrives at the agreed time and collects the orders prepared for that collection window.

A clear record of the handover

Proposed bag scanning confirms what the courier receives. Delivery status keeps your team informed.



A transparent pricing model

Your agreed price + Barkiva markup. Delivery charged at cost.

Illustrative order in SAR

Shelf price for reference	100
Agreed amount for the store	95
Barkiva product markup	10
Customer product price	105
Delivery charge = delivery cost	12
Customer total before tax	117

What the store retains

$$95 - 70 - 3 = 22$$

Agreed price less product cost and additional handling cost.

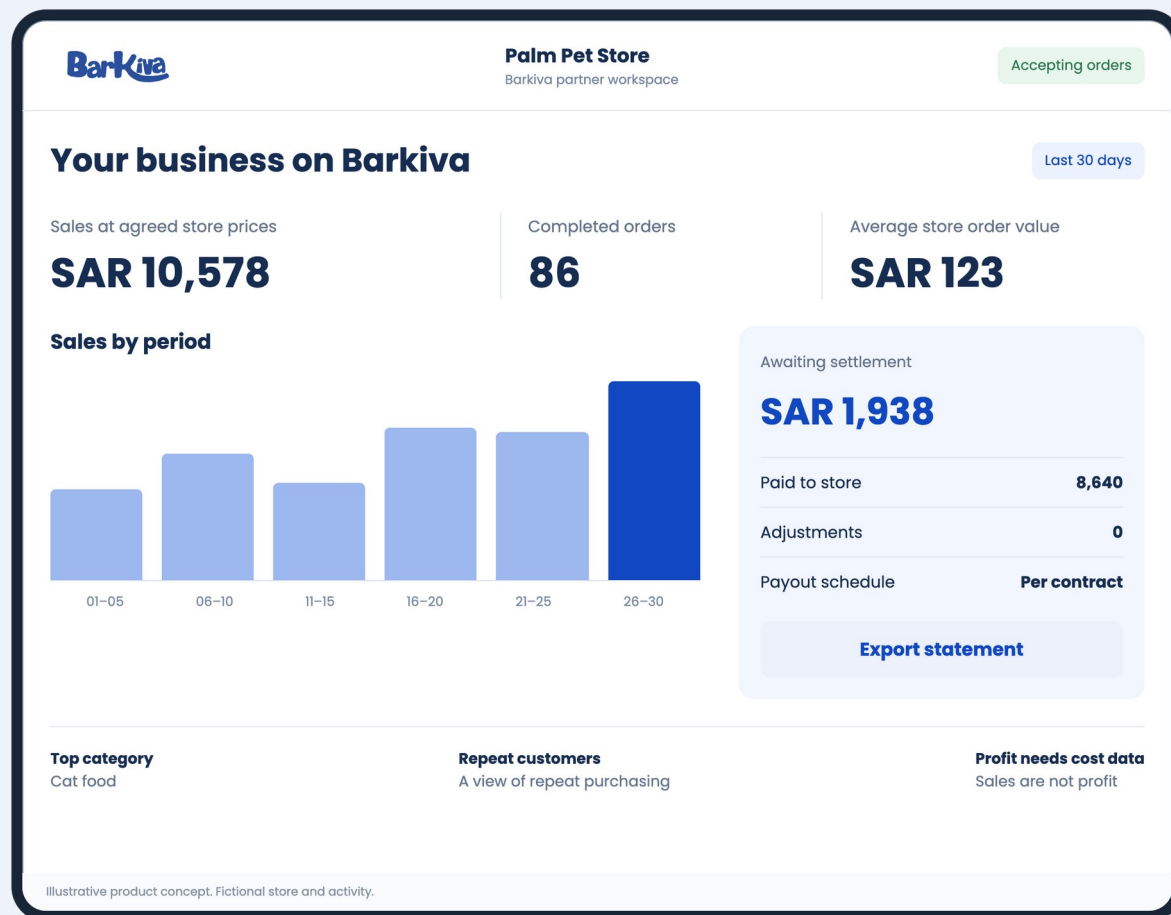
SAR 22 contribution

Before fixed overheads, taxes and returns. Barkiva's markup also covers its own costs.

Illustrative amounts, not agreed rates. Prices, taxes, adjustments and payout timing follow the contract.

A clear view of your business

Orders, agreed-price sales and settlement in one place.

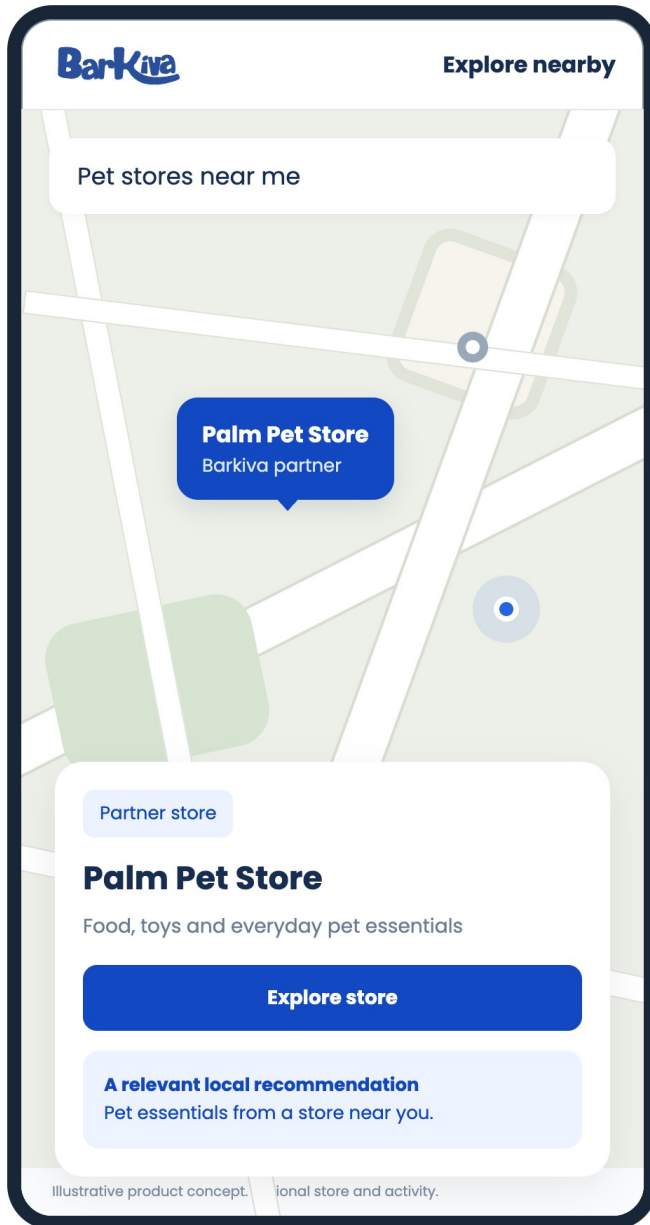


Understand the payout

Track completed orders, paid amounts and the next settlement.

Plan the next order

Use product demand and repeat purchases to guide stock and promotions.



A more visible local partner

A recognisable place on the map

A prominent partner marker and store profile help customers recognise your business.

Recommendations that fit the location

Planned local recommendations can introduce your products to people nearby. Follow and reorder tools can support repeat purchases.

Proposed discovery tools. Reach depends on coverage and relevance.



Shared growth. Shared community.

Campaigns built together

Joint offers, social mentions and seasonal campaigns give your store more ways to take part.

Support that reaches animals

Charity orders and supply drives connect your store with local shelters and their supporters.

A clear start, measured together

01 Agree the partnership

Product prices, payouts, pickup windows and responsibilities.

02 Prepare the store

Set up the catalogue, POS and printer.
Training and a named support contact.

03 Launch a focused pilot

Start with an agreed range and delivery area.

04 Review the business case

Assess contribution, handling time and repeat demand.

Let's explore a partnership for your store.

wecare@barkiva.com

